



**Penelope T. Salmons**

President, COO and Co-Founder  
Fibrtec Inc

[penelope@fibrtec.com](mailto:penelope@fibrtec.com)

[Penelope\\_Salmons@post.Harvard.edu](mailto:Penelope_Salmons@post.Harvard.edu)

M (202) 746-8087 (903) 306-2385

Penelope T. Salmons, President/COO and Fibrtec Inc Co-Founder has over twenty years of management experience with global company leaders in both the high tech and capital markets where she facilitated businesses transformations thru monetizing hard and soft business assets.

An IBM Services principal for 16 years and a professional hire with IBM's Independent Business Unit (IBU) that helped reposition IBM by transforming its go-to-market strategy from product-based to services based. In 1987 she was recognized with IBM's "Dir. of Engineering" top IBM award for her services.

She was subsequently recruited into Life Sciences by Informax (acquired by Invitrogen) as a Sr. Director that led its go-to-market strategy transformation from product to services. While there, she also managed the 48 person Informax Team of PhDs/Medical Doctors that developed the algorithms to provide public access to the Human Genome repository at NCBI of NIH.

In 2002, she was recruited as a Managing Director by a New York Strategic Banking firm to lead the capital formation of development stage companies. In that capacity she became familiar with leading edge technologies and nanotechnology and she has held executive and equity positions in both Rosseter NanoComposites, LLC and Rosseter Holdings Ltd.

Ms. Salmons holds a Bachelor's in Computer Sciences from the University of Florida and a Master's Degree from Harvard University in Public Administration with a Minor in Business Administration.